

# GETTING STARTED...it's easy!

## 1 Choose your Products

**Option 1:** Most people start with the Essential Oils **Premium Starter Kit** ("PSK") for its exceptional value. You can add extra products to your order at wholesale prices. You receive:

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A wholesale account - save 24% off all purchases!

Your choice of Diffuser (value \$100+, FREE with this pack)

11 oils in 5ml size (all the oils we used today except Abundance® & Joy®)

#546302 – PSK with Dew Drop Diffuser *OR* #546202 – PSK with Home Diffuser – \$249

#546502 – PSK with Aria Diffuser - A\$399 (Great value! Aria diffuser on its own is \$333 wholesale)



**Option 2:** If you want to feel revitalised & healthy, we also have a **NINGXIA RED PSK**: #565002 for \$244. Contains a Basic Starter Kit (see option 4), plus 3 x 750ml NingXia Red & 30 pack of NingXia Red Sachets.

**Option 3:** If you want to create a Chemical Free Home, we have the **THIEVES PSK**: #546602 for \$249. Contains a Basic Starter Kit (see option 4), 15ml Thieves Oil, 2 x Thieves Foaming Handsoap and 2 x 426ml Thieves Household Cleaner, Thieves Mouthwash, Dentarome Ultra Toothpaste and 3 pack Spray.

**Option 4:** If the PSK's are not for you, consider a **Basic Starter Kit** @ \$47 (#467002). This comes with a wholesale account (save 24% off all purchases), a 5ml bottle of our beautiful Stress-away® oil blend. Add whatever additional products you want from our catalogue, and they are all at wholesale prices!!!

## 2 Choose your Account Type

1. **Retail** (perfect for small purchases, eg. tube of toothpaste or a single oil)
2. **Wholesale** = 24% discount (comes automatically with the PSK\*). After that, order as much or as little as you want, when you want, and receive wholesale pricing.
3. **Wholesale with ER**. ER stands for "Essential Rewards" (also called "Autoship"). It's *Young Living's* loyalty program which rewards you for ordering on a monthly basis\*\*. Try different products each month, and not only do you receive wholesale pricing, you also earn reward points:
  - Month 1 to 3 - earn **10% reward points** on each ER order
  - Month 4 to 24 - earn **20% reward points** on each ER order
  - Month 25 onwards - earn **25% reward points** on each ER order

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It's a great system! Your reward points can be redeemed for free products (anytime after your second ER order has processed). Most people start on ER and see how they go. It's not a contract, so if you find that it's not for you, you can cancel at any time (redeem your points first!)

\*Or order a Basic Starter Kit for \$47 to activate a wholesale account. \*\*Minimum 50PV spend per month = approx. AUD\$90.

## 3 Maximise your Freebies

We all love freebies, so let me help you get the most free products as possible.

**3/6/9/12/24 promo:** Order 100PV\* each month on ER and receive a FREE Mystery Oil at month 3, 6, 9. Continue on ER and at month 12 & 24 receive a Special Mystery Young Living Oil Blend.

**Monthly Promos:** Receive wonderful free products with larger orders of 190PV, 250PV, 300PV and 400PV (even if you are not on ER; if you *are* on ER, there are additional goodies included).

\*100PV = approx AUD\$190 (the PV of each item is listed in the catalogue & price list) \*\*With a retail value of \$150 to \$300 after month 3,6,9 &12

## 4 Love it? Share it!

Don't be surprised if people around you start asking questions, or noticing your beautiful aromas and positive changes! Gary and Mary Young believe in putting "good money into the hands of good people, so they can do good things". So when you fall in love with our products, why not share them? This is a wonderful way to change lives, have amazing adventures, and bring extra abundance into your life. We call this concept "Love it? Share it!". Help 4 friends\* and you've paid for your own Premium Starter kit!!! Please ask me if you would like to know more.



(\*estimates based on everyone ordering a PSK in the same calendar month, and subject to exchange rates).

Goat's cream is used in our beauty products. Photo taken Ecuador Farm